

Fall 2011

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Welcome!

The LSA Communiqué is a quarterly electronic newsletter for local surety associations. Please forward this newsletter to your members, so they are aware of SIO publications and industry information of interest to them. If you have comments, suggestions, or LSA news to report, please contact [Stephanie Robichaux](#).

Connect with SFAA & NASBP online.

Be part of the online community. Click on the links below to “like us” on Facebook, “follow us” on Twitter, and “join us” on LinkedIn.



Look for Surety Section in November *Construction Executive*

SIO's annual Surety Section will be published in the November 2011 edition of *Construction Executive* magazine. The Surety Section contains articles on the following topics in addition to the 2010 Surety Market Overview and Executive Insights:

- The Recession's Impact on Contractors – Who Will Survive and Ultimately Thrive?
- SFAA and DOT Partner to Assist Small, Emerging Contractors
- Performance Bonds on Green Projects
- Contractual Imperative: Review Terms Prior to Execution
- What Happened to Armageddon? How Surety Loss Ratios Have Stayed in Check
- State Legislation May Lead to Unintended Consequences
- Surviving Uncertainty – Stay Focused on Job Selection, Operations, Profits and Communication
- Surety Claims Services Help Contractors Stay in Business



In November, the Surety Section will be added to the SIO website, www.sio.org/fstore.html, where reprints can be ordered and a PDF can be downloaded.

Thank you to the industry executives for their time and support.

Comments and suggestions always are welcome. Send e-mail to Stephanie Robichaux at srobichaux@surety.org.

Time to Update Your LSA Directory Listings

Please visit the [LSA Directory](#), review the roster of officers for your local surety association, and submit the updated contact information to [Stephanie Robichaux](#) by **December 31, 2011**. If your LSA holds elections after this deadline, please let us know when we should expect to receive your update.

It is important to maintain up-to-date contact information for your officers, because hundreds of visitors to the SIO website access this directory throughout the year looking for local contacts for their surety questions or concerns.

Change of addresses and/or new officer information can be submitted throughout the year by contacting [Stephanie Robichaux](#) at (202) 778-3629.

2011 SIO Awards

We want to thank everyone who has been promoting surety throughout the year. You have just a few more months to get in as many promotional activities as you can before the year ends. In early 2012, nominations will be open for the 2011 SIO Awards. We look forward to recognizing you for your hard work. For entry information and criteria, please visit the [SIO Awards Page](#).



Surety Information Office

<http://www.sio.org> | sio@sio.org

SIO is a joint initiative of the National Association of Surety Bond Producers (NASBP) and The Surety & Fidelity Association of America (SFAA).

This electronic newsletter is distributed quarterly to presidents of local surety associations. If you have received this email in error, or if your contact information has changed, please contact Stephanie Robichaux at srobichaux@surety.org.