

Spring 2013

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## Welcome!

*The LSA Communiqué is a quarterly electronic newsletter for local surety associations. Please forward this newsletter to your members, so they are aware of SIO publications and industry information of interest to them. If you have comments, suggestions, or LSA news to report, please contact [Stephanie Robichaux](#).*

## 11 LSAs Win Awards for Excellence in Surety Bond Promotion

Eleven local surety associations (LSAs) will be presented with SIO's 2012 Advocacy Awards and the Silver and Gold Awards for Excellence in Surety Bond Promotion this spring at the annual meetings of The Surety & Fidelity Association of America (SFAA) and the National Association of Surety Bond Producers (NASBP). These awards recognize LSAs for conducting activities that promote the value and protections of contract surety bonds in construction to non-surety audiences. There were no Platinum Award winners and no Tiger Trust inductee this year.



### Silver Award

Seven LSAs conducted at least five activities in 2012 to promote the use of contract surety bonds and will receive the Silver Award:

- [Alabama Surety Association](#)
- [Florida Surety Association](#)
- [Surety Association of Indiana](#)
- [Carolinas Surety Association](#)
- [Surety Association of Ohio](#)
- [Surety Association of Kansas City](#)
- [Surety Association of St. Louis](#)

### Gold Award

One LSA conducted at least 10 activities promoting the use of contract surety bonding, qualifying it for the Gold Award:

- [Surety Underwriters Association of Southern California](#)

### Advocacy Award

Four LSAs conducted significant activities, other than public relations or educational, advocating for suretyship, such as fighting legislative efforts to waive bonds or increase bond

thresholds, or advocating for reasonable bond terms.

- [Carolinas Surety Association](#)
- [Florida Surety Association](#)
- [Surety Association of Ohio](#)
- [Minnesota Surety Association](#)

## Judges

The awards and Tiger Trust are judged by the [SIO Policy Board](#), which is composed of SFAA and NASBP executive committee members. SFAA representatives are William Waters, CNA Surety; Ross Fisher, Hartford Fidelity & Bonding; Roland Richter, Liberty Mutual Surety; and Lynn M. Schubert, SFAA President. NASBP representatives are Thomas Padilla, Manuel Lujan Insurance, Inc.; Lawrence McMahon, Alliant Insurance Services, Inc.; Stephen A. Spencer, Insurance Associates Inc.; and Mark McCallum, NASBP Chief Executive Officer.

The awards will be presented at the NASBP annual meeting in San Francisco, CA, and at the SFAA Annual Meeting in Washington, DC.

## SIO Partners with *ENR* to Publish Surety Supplement

SIO once again will team with *Engineering News-Record* to deliver the most widely distributed coverage of surety bonding of the year by producing its annual surety advertising supplement.



SIO develops the editorial content for the special surety supplement, which is slated to be published in the June 24, 2013, edition. Written by SFAA and NASBP staff and surety industry professionals, the surety supplement will feature an overview of today's surety marketplace and will contain articles on this year's theme: Importance of Security for Contractors, Subcontractors, and Owners in the Current Construction Market.

Full-page SFAA- and NASBP-member advertisers are entitled to participate in the "Executive Viewpoints" column. **The advertising deadline to be included in this benefit is June 4, 2013.** NASBP and SFAA members enjoy discounted advertising rates. If your agency or company would like to be a full- or partial-page advertiser, please contact your *ENR* account manager or [Adam Palant](#), Inside Sales and ENR Special Sections Manager, at (212) 904-2669.

SIO has collaborated with *ENR* to develop the surety supplement since 1995. *ENR* distributes the issue to its entire 60,000-plus weekly paid subscribers. Additionally, an electronic version will be available to view and download from the SIO website.

You may view and download the June 2012 surety supplement via the [SIO website](#).

## LSA Directory Update

SIO wishes to thank LSAs for revising their officers' rosters for 2013. SIO maintains this roster online in its [LSA Directory](#), because hundreds of visitors to the SIO website access this directory throughout the year looking for local contacts for their surety questions or concerns.

### Local Surety Association Officers Directory

To find an LSA in your area, click on a state below.



Throughout the year, LSAs can update their rosters as officers are replaced or have addresses or other contact information changed by contacting [Stephanie Robichaux](#).



**Surety Information Office**

<http://www.sio.org> | [sio@sio.org](mailto:sio@sio.org)

SIO is a joint initiative of the National Association of Surety Bond Producers (NASBP) and The Surety & Fidelity Association of America (SFAA).

This electronic newsletter is distributed quarterly to presidents of local surety associations. If you have received this email in error, or if your contact information has changed, please contact Stephanie Robichaux at [srobichaux@surety.org](mailto:srobichaux@surety.org).