

September 2007

[Home](#) | [SIO Stuff](#) | [PPTs](#) | [News](#) | [Awards](#) | [About](#) | [Update LSA](#)

## Headlines

- [SIO Enhances Online Store](#)
- [SIO Awards Program](#)
- [NYC Surety Association Succeeds in Warranty Issues](#)

### SIO Enhances Online Store

SIO's online store has a new look!

The **shopping cart** is now organized so all materials specific to a particular audience are listed under each audience. If a brochure, for example, is appropriate for contractors, public owners, and students, it will be listed in each category.

Check out SIO's new **online store** today!

[Back to top](#)



### SIO Awards Program

Complete rules and criteria, along with a nomination form, for **SIO's Awards for Excellence in Surety Bond Promotion** are available online.

Entries must be received no later than **February 8, 2008**. Contact **Marc Ramsey**, Communications Manager, at (202) 686-7463 if you have any questions.

[Back to top](#)

### NYC Surety Association Succeeds in Warranty Issues

Battery Park City has reduced its maintenance guarantee provision from five years to one, and Suffolk Community College has reduced its long-term warranty from five years to two, thanks to a letter-writing and telephone campaign by the New York City Surety Association, according to LSA President **Joe Cieri**, Contract Manager, Safeco Surety.

The LSA has e-mailed owners directly on onerous bond and/or contract provisions for about two years. Cieri says the association has successfully helped decrease risk exposure to the surety industry and its clients in more than 25 instances.

[Back to top](#)

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