

Fall 2012

[HOME](#) | [HANDBOOK](#) | [SIO MATERIALS](#) | [PPTS](#) | [NEWS](#) | [AWARDS](#) | [UPDATE OFFICERS ROSTER](#)

## Welcome!

*The LSA Communiqué is a quarterly electronic newsletter for local surety associations. Please forward this newsletter to your members, so they are aware of SIO publications and industry information of interest to them. If you have comments, suggestions, or LSA news to report, please contact [Stephanie Robichaux](#).*

## Look for Surety Section in November *Construction Executive*

SIO's annual Surety Section will be published in the November 2012 edition of *Construction Executive* magazine. The Surety Section contains the 2012 Surety Market Overview and Executive Insights as well as the following articles related to this year's theme "Sureties and Contractors: Surviving the Recovery Together" :



- Snuffing Out Equipment Theft
- Subcontractor Prequalification: The Last Line of Defense for Your Bottom Line
- Surviving the Economic Downturn: A Tale of Two Contractors
- Don't Go Off the Overhead Diet Yet
- Building and Maintaining Contractors' Surety Credit in Today's Economy
- How Does Your Business Stack Up? Contractors Turn to Sureties for Financial Benchmarking
- Transition from Surviving to Thriving

In November, the Surety Section will be added to the SIO website, where a PDF can be [downloaded](#).

Thank you to the industry executives for their time and support.

Comments and suggestions always are welcome. Please send e-mails to Stephanie Robichaux at [srobichaux@surety.org](mailto:srobichaux@surety.org).

## Time to Update Your LSA Directory Listings

Please visit the [LSA Directory](#), review the roster of officers for your local surety association, and submit the updated contact information to [Stephanie Robichaux](#) by **December 31, 2012**. If your LSA holds elections after this deadline, please let us know when we should expect to receive your update.

It is important to maintain up-to-date contact information for your officers, because hundreds of visitors to the SIO website access this directory throughout the year looking for local contacts for their surety questions or concerns.

Change of addresses and/or new officer information can be submitted throughout the year by contacting [Stephanie Robichaux](#) at (202) 778-3629.

## 2012 SIO Awards

We want to thank everyone who has been promoting surety throughout the year. You have just a few more months to get in as many promotional activities as you can before the year ends. In early 2013, nominations will be open for the 2012 SIO Awards. We look forward to recognizing you for your hard work. For entry information and criteria, please visit the [SIO Awards Page](#).



### **Surety Information Office**

<http://www.sio.org> | [sio@sio.org](mailto:sio@sio.org)

SIO is a joint initiative of the National Association of Surety Bond Producers (NASBP) and The Surety & Fidelity Association of America (SFAA).

This electronic newsletter is distributed quarterly to presidents of local surety associations. If you have received this email in error, or if your contact information has changed, please contact Stephanie Robichaux at [srobichaux@surety.org](mailto:srobichaux@surety.org).